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Special Novelty Investment Offer

A Customer wrote in the other day for something new in Gladiolus. We don't, as a rule, list varieties until they are thoroughly tested and found to be worth while commercially. But knowing that novelties properly chosen are "the life of the trade", and to help out other customers who may be like the man above mentioned, we offer for the first time four promising new varieties for those in position to invest:

For a limited time only 10 bulbs each of the 4 novelty Gladiolus as offered below (40 bulbs properly labelled and carefully packed) for only \$100.00 net cash with order. F. O. B. Dowagiac. Enough to give you a good propagating start and pay yearly dividends for many years to come.

NEW ERA (Ellis-Majeski) 1936 introduction. A real pink, ruffled and frilled. Many open flowers. Small, blooming size bulbs only \$5.00 each.

SHIRLEY TEMPLE (Pruitt) 1937 introduction. Cream with darker throat. Large, ruffled, six-inch florets, 6-7 open at one time. A seedling of Picardy. Small, blooming size bulbs only \$5.00 each.

JALNA (Palmer) 1936 introduction. Pleasing, smoky salmon and rose. Ten or more open blooms of exhibition type. Another Picardy seedling. Vigorous and promising. Small, blooming size bulbs only \$2.00 each.

VAGABOND PRINCE (Palmer) 1935 introduction. Glowing garnet-brown with warm, flame-scarlet blotch. 8-10 open bloom. A seedling of Picardy and a gorgeous novelty. Small, blooming size bulbs only \$1.00 each.

GEO. W. HUNTER

Grower

R. F. D. 4

Dowagiac, Michigan

"Depend
on
Hunter
for
Gladiolus"



Hunter's 1937 Gladiolus Trade List

Our 20th Year Growing Bulbs for the Seedsmen, Florists, and Nurserymen of America

Here are 12 great glads for 1937 from our extensive trial grounds, selected after being thoroughly tested for cut flower possibilities. I believe those buyers interested in adding something new will do well to try this entire collection. Remember you are not taking chances in buying these varieties. They have been tried out in quantity under regular field conditions. Selected as the best from several hundred highly rated, well advertised, new varieties of the past few seasons and listed by us for the first time this year. ~~IF YOU CANNOT TRY ALL OF THEM TRY AT LEAST THREE OR FOUR.~~ I believe it will pay you to get started now with these varieties and give your customers something new. Prices are per single bulb so you may buy as few or as many as you want to try.



DEBONAIR

DEBONAIR (Palmer) Late. LaFrance pink shading to shrimp pink with creamy throat blotch. A clear, light pink except that it sometimes flecks darker. 6-8 medium large blooms open on a very tall, always straight spike, and with an extremely long flower head. Young, blooming size bulbs 5c each.

MRS. T. E. LANGFORD (Crow) Early mid-season. Exquisite appleblossom pink with canary yellow throat. Good height. Stems always straight and with 8-10 medium size ruffled blooms open. A wonderful shipper as it opens up beautifully clear to the tip. Young, blooming size bulbs, 10c each.

OLIVE MARIE BROWN (Phelps) Mid-season. Large apricot-orange with as many as 12 or more open bloom at one time. Medium size flowers and a wonderful new color for florists' work. 1931 Award of Merit National Show at Cleveland. Large bulbs 50c each, \$5.00 per 12, \$33.50 per 100. (Large buyers wishing to stock other sizes please write us as we are willing to quote against the 1937 crop in all sizes.)

POLAR ICE (Pfitzer) Early. Pure white without markings. 6-8 well placed flowers open at a time. Without doubt the best large, forcing white to date. Good propagator. Young, blooming size bulbs, 10c each.

DUNA (Palmer) Mid-season. Soft, pinky buff shading to pale yellow at base of lip petals. Back of petals a hue darker. A beautiful, clear, distinct, new color. 5-6 good size blooms open and a very fine florists' flower. It is a special favorite of the ladies. Young, blooming size bulbs, 5c each.

LADY MARIE (Zimmer) Early. Warm salmon. Self color although some lighter in the throat. Deserves a trial as an early, commercial cut flower. Tremendous propagator, good forcer and came through the past summer's heat and drought much better than many older varieties. Large bulbs 5c each. (For those who act quickly we can offer a limited quantity of bulblets at \$20.00 per quart. We have one of the largest stocks of this variety in the country and are in position to quote attractive prices in all sizes against the 1937 crop.)

MISS ALAMEDA (Salbach) Early Mid-season. Deep salmon pink with distinctive carmine blotch. Six or more large florets open at once and the spike carries eighteen or more buds and blooms. Has been a sensation to those florists who have seen and used it. Young, blooming size bulbs, 5c each.

MRS. E. J. HEATON (Heaton). Mid-season. Warm, glowing salmon pink with cream throat. Tall, vigorous grower that withstands heat and drought and will open six florets in the field. Good growth habits and very promising as a commercial variety. Young, blooming size bulbs, 20c each.

QUEEN HELEN II (Salbach) Mid-season. Grenadine pink delightfully enhanced by the pinard yellow blotch in the throat. Placement is perfect. Six, large, wide-open florets in bloom at once with twelve additional buds. Young, blooming size bulbs, 5c each.

SILVER COMET (Kunderd) Mid-season. Creamy white with light violet feather on lower petal. Tall graceful plant. Five-inch florets with wide open, recurved petals of excellent texture. Young, blooming size bulbs, 5c each.

SONATINE (Pfitzer) Late mid-season. **Atlas-rose** with small, cherry-red blotches. The florets are exceptionally large, having very broad petals, are strongly attached to the stems which grow to a height of 5-6 feet and withstand practically all weather conditions. Young, blooming size bulbs, 20c each.

TIP-TOP (Pfitzer) Mid-season. A wonderful, warm scarlet red. A large, tall-growing novelty carrying 7 to 8 wide-open, flat flowers, of real "Pfitzer" type, open at once. Large, young bulbs, 20c each.

SPECIAL OFFER -- Hunter's Trial Garden Novelty Collection

10 bulbs each of the above 12 varieties as offered above (120 bulbs, value \$16.00) for only \$10.00. Correctly labelled and carefully packed. F. O. B. Dowagiac. Net cash with order.

\$10.00

Hunter's 20th Anniversary Collection of Florists' Favorite Gladiolus

1937 marks the 20th year that I have been growing Gladiolus. In these 20 years over two thousand varieties have come under my personal observation and many of these have been thoroughly tested. While all Gladiolus are beautiful, those florists and growers who make money must plant profitable, money-making varieties. When you force a Gladiolus bulb, you want the maximum percentage of salable bloom. You want colors you can use

and flowers that will stand some handling. You must have varieties that will pay out over and above production costs when the flowers are sold. With these points in mind and with a background of twenty years' actual growing and working with the Gladiolus, I am pleased to present to the florists of America a representative collection of useful commercial Gladiolus.

QUEEN OF BREMEN (Zimmer) **Early.** A new and beautiful **rosy lavender-pink** Gladiolus. This was outstanding this season as an early florists' cut flower. Flowers are not large but of an appealing color and freely produced. Second size bulbs \$10.00 per 1000, third size \$7.00.

DR. F. E. BENNETT (Diener) **Early mid-season.** Brilliant **orange-scarlet**. A color much in demand. Extra large and vigorous. Acknowledged one of the best. Second size bulbs \$10.00 per 1000, third size \$8.00.

EARLY DAWN (Briggs) **Early.** New rich **geranium pink**, very large individual blooms. Tall grower and excellent propagator. First size bulbs \$30.00 per 1000, second size \$20.00, third size \$16.00, fourth size \$12.00.

GOLDEN DREAM (Groff) **Late.** Clear **deep yellow**. Tall, straight, vigorous plant. Very popular. A variety of good growth habits. First size bulbs \$14.00 per 1000, second size \$10.00, third size \$6.00, fourth size \$4.00.

WHITE BUTTERFLY (Kunderd) **Early.** White with creamy throat. Wiry slender stem, dainty graceful Gladiolus. Becoming more and more popular as the best early forcing white. Second size bulbs \$10.00 per 1000, third size \$8.00.

MORAVIAN (Kunderd) **Second early.** Beautiful florists' **lavender**. Nicely ruffled and a charming useful flower. We believe this variety will eventually become the standard lavender for forcing purposes and recommend that everyone give it a trial. First size bulbs \$20.00 per 1000, second size \$10.00, third size \$8.00, fourth size \$6.00.



MARMORA

100 bulbs of a variety
at the 1000 rate, for
smaller quantities
add 20%

APRICOT GLOW (Palmer) **Second early.** Beautiful, clear, **warm apricot**. Medium tall spikes. Fine for baskets and florists' work. First size bulbs \$14.00 per 1000, second size \$10.00, third size \$5.00, fourth size \$3.00.

BETTY NUTHALL (Salbach) **Very late.** Glowing **orange-pink** with lighter throat. A very tall, vigorous grower. Many open, well placed florets make this an outstanding variety. First size bulbs \$16.00 per 1000, second size \$10.00, third size \$7.00, fourth size \$4.00.

SUNSHINE GIRL (Steves) **Second early.** Bright **salmon-pink with yellow throat**. Often seven well placed florets open at one time. An excellent keeper and outstanding this past season in spite of heat and drought. Very vigorous. First size bulbs \$20.00 per 1000, second size \$10.00, third size \$8.00, fourth size \$6.00.

VIRGINIA (Scarlet Princeps) (Kunderd) **Mid season.** This variety is still the vogue. **Scarlet-red** with slightly deeper throat. A wonderful bedding or landscape variety and a superb forcer. Several large round blooms are open at one time. Second size bulbs \$10.00 per 1000, third size \$7.00.

MARMORA (Errey) **Mid-season.** Very large flowers of an unusual **mauve gray** coloring. Sometimes called a **smoky lavender**. This variety is of the present popular exhibition type with eight to ten large, heavy florets open at once. An outstanding novelty. Second size bulbs \$10.00 per 1000, third size \$8.00.

YELLOW FAVORITE (Kunderd) **Second early.** Light **yellow** deeper on lower petals with soft red pencilings in throat. Good, vigorous, large-flowering light color for florists' work. Healthy early forcer. First size bulbs \$14.00 per 1000, second size \$10.00, third size \$5.00, fourth size \$3.00.

5 Great Mixtures to Choose From For Every Purse and Purpose

CHEAP STANDARD MIXTURE
Most for the money, for the chap who must meet competition or thinks he must. Good sound bulbs. First size \$10.00 per 1000, second size \$7.00, third size \$4.00, fourth size \$3.00.

REGULAR FLORISTS' MIXTURE
Our Specialty. Known wherever good glads are grown. Ten acres devoted to this mixture every year. A rainbow of colors in the varieties that are most popular. First size \$12.00 per 1000, second size \$8.00, third size \$5.00, fourth size \$4.00.

SPECIAL EXHIBITION MIXTURE
Large flowering show varieties. Blended to represent a modern collection of good Gladiolus. Prize winners everywhere. First size \$14.00 per 1000, second size \$10.00, third size \$7.00, fourth size \$5.00.

PRIMULINUS MIXTURE
Our own blend of favorite cut flower primulinus varieties. First size \$10.00 per 1000, second size \$8.00, third size \$5.00, fourth size \$4.00.

FANCY BLENDED MIXTURE
Our new 1937 blend of ten giant Gladiolus blended together in equal proportions. First size \$20.00 per 1000, second size \$12, third size \$9.00, fourth size \$7.00.

SPECIAL OFFERS

Hunter's 20th Anniversary Special Florists' Collection, 50 bulbs each of above 12 varieties in second size bulbs (600 bulbs in all, value \$6.50) correctly labelled and carefully packed for \$5.00
F. O. B. Dowagiac, Net Cash with order.

\$5.00

A double collection, or 100 bulbs each of the above 12 varieties in second size, for only \$9.50, and with every double collection sold before April 15th, will include twelve bulbs of beautiful Virginia Skelly gratis for trial.

\$9.50



VIRGINIA SKELLY

VIRGINIA SKELLY (Kunderd-Skelly) **Early mid-season.** Dainty, graceful, ruffled **pink and cream**. General color probably best described as **blush**. This variety shown in quantity at the National Gladiolus Show in South Bend, Indiana, August, 1935, created a sensation on account of its beautiful color and good keeping qualities. Virginia Skelly is a vigorous, free blooming florists' Gladiolus that will stand drought, hot weather and poor soil conditions better than any variety of this color so far introduced. Especially fine for forcing and we predict a great future.

Large bulbs 20c each or \$2.00 per dozen. We are reserving all planting stocks and bulblets but would be glad to quote all sizes against the 1937 crop. **Write us.**

Twenty-five Other Hunter Favorites

For Forcing and Also Planting Out-of-Doors

All of these varieties have been thoroughly tested and grown for several seasons here at Dowagiac, Michigan

AVE MARIA (Pfitzer) **Early mid-season.** Violet-blue with small purplish blotch in throat, sometimes violet fleckings. 7-8 open blooms well placed on good stem. Vigorous and very popular. Called the best medium blue. Second size bulbs \$20.00 per 1000.

CARDINAL PRINCE (Kunderd) **Second early.** Self-colored cardinal. Called the perfect red. Flowers large and of good form, six to eight open at a time. A fine forcer. **Stocks limited.** Second size bulbs only \$10.00 per 1000.

COMMANDER KOEHL (Pfitzer) **Midseason.** Dark scarlet-red and probably the most desirable dark red available today. Wide open flowers which catch the eye. Second size bulbs \$20.00 per 1000, third size \$16.00, fourth size \$12.00.

DR. MOODY (Kinyon) **Early mid-season.** Large light lavender with many open flowers. Vigorous, strong grower. Has a tendency to flea in hot weather but in some sections it is preferred to Minuet. First size bulbs \$25.00 per 1000, second size \$20.00.

EXCELLENCE (Kunderd) **Second early.** Glowing orange-vermillion. An unusual self color effect. Stunning for indoor decoration. Has very long stems. Easy to cut and a fine forcer. Deserves a trial. **Stocks limited.** First size bulbs only \$30.00 per 1000.

Special Offer for trial
36 large bulbs for \$1.25.

FERN KYLE (Kunderd) **Early mid-season.** A large, ruffled, rich, creamy white variety, with slight amaranth purple throat markings. Superb for cutting and for exhibition. **Stocks limited.** Second size bulbs only \$16.00 per 1000.

GOLDEN FRILLS (Kunderd) **Very early.** Deep, rich Daffodil yellow, with pronounced pink markings on lower petals. Intensely ruffled and unusual in form. An outstanding primulinus. Second size bulbs \$10.00 per 1000, third size \$6.00, fourth size \$4.00.

HELEN WILLS (Salbach) **Late.** Large clear white with soft canary-yellow throat. Extra tall and vigorous and with a wonderful substance. Our largest selling white for several seasons. Second size bulbs \$12.00 per 1000, third size \$9.00.

KING OF ORANGES (Kunderd) **Early mid-season.** Large clean, clear orange. Vivid color that commands attention. Useful for landscape plantings as well as home decoration. Florists should get acquainted with this variety on account of its color combination possibilities. Second size bulbs \$16.00 per 1000, third size \$12.00, fourth size \$9.00.

MAD. VON KONIJNENBURG (Pfitzer) **Early mid-season.** Light violet-blue—the very nearest blue to date. Tall, has stem weakness so requires staking. Especially recommended to those desiring a novelty blue Gladiolus. The most vigorous and rapid grower in this color class. Splendid forcer. **Stocks limited.** Second size bulbs only \$12.00 per 1000.

MAID OF ORLEANS (Pfitzer) **Mid-season.** Beautiful milky white with cream throat. Tall, vigorous grower with eight or more well placed blooms open at a time. This is a new variety but already recognized as a leader. **Stocks limited.** First size bulbs only \$55.00 per 1000.

(Special offer for trial — 20 large bulbs for \$1.25).

MOROCCO (Pfitzer) **Mid-season.** Deep, black-red. Larger and better than old variety Persia. Second size bulbs \$20.00 per 1000, third size \$16.00, fourth size \$12.00.

MARY FREY (Gelser) **Early mid-season.** Warm lilac-pink with throat marking which reminds one of Mrs. F. C. Peters but of a lighter color, and much earlier in season. A very charming cut flower and forces easily. **Stocks limited.** Third size bulbs only \$9.00 per 1000.

100 Bulbs of a variety at the 1000 rate. For smaller quantities add 20%.

SPECIAL SURPRISE COLLECTION

50 Bulbs each of 10 named varieties (500 Bulbs) our choice from any surplus we may have but labelled correctly and carefully packed for you in select 2nd size, (1 1/4" - 1 1/2") for only _____
F. O. B. Dowagiac. Net Cash with order.

This offer made solely as an advertising proposition to build new business and make new friends.



W. H. PHIPPS

MINUET (Coleman) **Late mid-season.** Beautiful clear lavender with good size and fine placement. Substance extra good. A standard by which others are judged. Second size bulbs \$20.00 per 1000, third size \$16.00.

MRS. P. W. SISSON (Coleman) **Early mid-season.** Beautiful clear cameo-pink. Many large open florets on a long flowering spike but somewhat lacking in stem. Second size bulbs \$10.00 per 1000, third size \$7.00, fourth size \$4.00.

PFITZER'S TRIUMPH (Pfitzer) **Early mid-season.** Enormous blooms of a bright orange-red color, with small deeper throat blotch. Almost a self color, two to four blooms open at once. Striking for exhibition purposes. Not desirable as an outdoor flower on account of wilting down in strong sun, and the fact that it needs staking to withstand rain and wind. Has created a sensation in the show-rooms around the world. Second size bulbs \$12.00 per 1000, third size \$9.00, fourth size \$7.00.

PRIMROSE PRINCESS (Salbach) **Late.** Very large primrose yellow. 5-7 open at one time. Tall and considered the leading light yellow. Second size bulbs \$10.00 per 1000, third size \$8.00.

RED PHIPPS (Briggs) **Early mid-season.** Warm light-red, a color needed in commercial work. Many open flowers and better in some respects than the well-known W. H. Phipps. One of the best of the new Gladiolus. Second size bulbs \$20.00 per 1000, third size \$16.00, fourth size \$12.00.

RUTH HUNTINGTON (Kunderd) **Late mid-season.** Violet lilac-pink, with deeper velvety red blotch on lower petals. Worthy of a place in every planting no matter how small. Nicely ruffled and artistically arranged on the spike. Late forcer. Second size bulbs \$10.00 per 1000, third size \$8.00.

SCHWABEN GIRL (Pfitzer) **Early.** Large pure pink of a color hue that commands attention. Outstanding at recent exhibitions. A mighty promising Gladiolus. **Stocks limited.** First size bulbs only \$55.00 per 1000.

(Special offer for trial — 20 large bulbs for \$1.25).

THE ORCHID (Sprague) **Mid-season.** The best laciniated Gladiolus grown for florists' use. Lavender-orchid color. Greatly appreciated by those artistically inclined. Second size bulbs \$20.00 per 1000, third size \$16.00, fourth size \$10.00.

W. H. PHIPPS (Diener) **Late.** LaFrance-pink, overlaid with light rose-salmon. Lighter towards center, with lightly speckled ruby throat markings. From 10 to 15 florets open at a time. A novelty which will cause you to exclaim with wonder. First size bulbs \$20.00 per 1000, second size \$12.00, third size \$9.00, fourth size \$7.00.

WURTEMBERGIA (Pfitzer) **Mid-season.** Fiery scarlet with a cream-white throat. Large blooms on a tall straight spike. A stunning color combination that promises to become one of the leading commercial novelties. **Stocks limited.** Second size bulbs only \$40.00 per 1000.

YVONNE (Krelage) **Second early.** Large and lovely blotched blush. Truly sensational. Very vigorous. We predict a great future for this variety. Third size bulbs \$8.00 per 1000, fourth size \$6.00.

ZONA (Kunderd) **Early.** Charming pink and yellow combination giving a three tone color effect. A dainty, graceful glad that is early, sure, and very, very vigorous. First size bulbs \$14.00 per 1000, second size \$10.00, third size \$6.00, fourth size \$3.00.

\$3.89

HUNTER'S 1937 WHOLESALE GLADIOLUS LIST

Special Offering for Cash with Order



TERMS AND CONDITIONS OF SALE

With these prices all previous quotations are withdrawn. (Feb. 25, 1937.)

All Bulbs are sold F. O. B. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, free of thrips, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order kindly mark order "RUSH".

All bulbs offered subject to prior sale and to any and all contingencies beyond our control.

Terms — Net Cash. We have priced stock to sell and it will be to your advantage to order early. Anticipate your spring requirements and mail your orders now. Deposit will hold for March and April Delivery.

Gladiolus Bulbs Ready Now - Daily Shipments by Express

Rush Orders can often be handled more rapidly if you mention second choice when ordering or allow us to substitute similar colors

Mechanically Graded, Hand Selected. Varieties most used for forcing marked "F", the earliest ones "EA. F."

Variety	Description	Per 1,000 Bulbs			Variety	Description	Per 1,000 Bulbs		
		No. 2	No. 3	No. 4			No. 2	No. 3	No. 4
Alice Tiplady "F"	Orange-saffron	\$10.00	\$ 6.00	\$ 4.00	Ming Toy "F"	Buff yellow	10.00	6.00	4.00
America	Lavender pink	10.00	7.00		MORAVIAN "F"	Ruffled lavender	10.00	8.00	6.00
Apricot Glow "F"	Warm apricot buff	10.00	5.00	3.00	Mrs. F. C. PETERS	Late orchid pink	10.00	7.00	5.00
Belinde "F"	Large cream	10.00	8.00		Mrs. Francis King	Popular red	10.00	7.00	
BETTY NUTHALL "F"	Large orange-pink	10.00	7.00	4.00	Mrs. Frank Pendleton "F"	Popular pink	10.00	7.00	5.00
Break O' Day "F"	Early salmon	10.00	6.00	4.00	MRS. P. W. SISSON "F"	Large cameo pink	10.00	7.00	4.00
CARUSO	Early red	12.00	9.00	7.00	NANCY HANKS "F"	Large orange-pink	10.00	6.00	4.00
Chateau Thierry	Orange red	10.00	7.00		Odin "F"	Early salmon	10.00	7.00	
COMMANDER KOEHL	Best dark red	20.00	16.00	12.00	ORANGE QUEEN "F"	Orange-yellow	10.00	5.00	3.00
Copper Bronze "F"	Copper and bronze		5.00	3.00	PAUL PFITZER	Ruffled violet-red	20.00	16.00	
Crimson Glow	Popular red	10.00	7.00	5.00	PFITZER'S TRIUMPH	Orange-red	12.00	9.00	7.00
DR. F. E. BENNETT "F"	Orange-scarlet-red	10.00	8.00		Pink Wonder	Large pink	10.00	7.00	
Dr. Nelson Shook	Ruffled rose-red	16.00	12.00		PRIMROSE PRINCESS	Large light yellow	10.00	8.00	
EARLY DAWN	Early pink	20.00	16.00	12.00	Queen of Bremen "EA.F"	Rosy lavender pink	10.00	7.00	
E. J. SHAYLOR	Ruffled rose-pink	10.00	7.00		RED PHIPPS "F"	Soft warm red	20.00	16.00	12.00
Fay Lanphier	Large pink	10.00	8.00		RUTH HUNTINGTON "F"	Ruffled violet	10.00	8.00	
Gold Eagle "EA.F"	Early yellow	10.00	5.00	3.00	Salmon Star "EA.F"	Ea. creamy salmon	10.00	7.00	5.00
Golden Dream	Deep yellow	10.00	6.00	4.00	SOUVENIR	Bright yellow	10.00	5.00	3.00
Golden Frills "EA.F"	Ruffled early yellow	10.00	6.00	4.00	Sunshine Girl "EA.F"	Sal. pink & yellow	10.00	8.00	6.00
Halley "F"	Early salmon	10.00	7.00	5.00	THE ORCHID	Laciniated lavender	20.00	16.00	10.00
HELEN WILLS	Large white	12.00	9.00		VIRGINIA "F"	Popular red	10.00	7.00	
HELGA	Salmon-pink	10.00	5.00	3.00	White Butterfly "EA.F"	Early white	10.00	8.00	
Karl Volkert "EA.F"	Extra early red	10.00	8.00	6.00	W. H. PHIPPS	Popular pink	12.00	9.00	7.00
KING OF ORANGES "F"	Excellent orange	16.00	12.00	9.00	Yellow Favorite (K) "F"	Large early yellow	10.00	5.00	3.00
Le Marechal Foch	Large light pink	10.00	7.00	4.00	ZONA "EA.F"	Pink, red & yellow	10.00	6.00	3.00
Longfellow	Pure pink	10.00	7.00	4.00	Primulinus Mixture	Best blend	8.00	5.00	4.00
LOS ANGELES "F"	Shrimp pink	10.00	6.00	4.00	Cheap Standard Mixture	Very good	7.00	4.00	3.00
Maidensblush "F"	Early pink	10.00	6.00	4.00	Reg. Florists' Mixture	Extra good	8.00	5.00	4.00
MARMORA	Smoky mauve	10.00	8.00		Spec. Exhibition Mixture	Wide color range	10.00	7.00	5.00
MOROCCO	Black-red	20.00	16.00	12.00	Fancy Blended Mixture	Equal Proportions	12.00	9.00	7.00

100 Bulbs of a variety at the 1000 rate, for smaller quantities add 20%.

Like to Sample Hunter Gladiolus?

Here is your opportunity to get acquainted with our clean true bulbs at little cost. Pin a dollar bill, money order or personal check to this coupon, sign your name and address. We will ship at once our Ten-Ten Collection by parcel post, **C. O. D.** for postage due, 10 each of 10 kinds, namely, Betty Nuthall, Dr. F. E. Bennett, Golden Dream, Marmora, Mrs. P. W. Sisson, Pfitzer's Triumph, Picardy, Primrose Princess, W. H. Phipps, Yvonne. 100 Bulbs in all, correctly labelled and packed separately in select 3rd size bulbs (1"-1 1/4"). All of these varieties are fully described in this circular, they are representative of the modern commercial Gladiolus.

Mr. Florist: This is a good collection for that enthusiastic Gladiolus garden customer. \$3.00 to \$4.00 being a fair retail price.

Enclosed find \$1.00 for your 10-10 collection.

Name _____

Address _____

City _____ State _____

Mail at once to Geo. W. Hunter, Grower, Dowagiac, Michigan

PICARDY